

OVERCOMING CHALLENGES

PREPARING FOR A BRIGHT FUTURE



Your 2019 - 2020 IMPACT REPORT

LIGHTHOUSE  **LIGHTHOUSE
CENTRAL FLORIDA WORKS!**

LIGHTHOUSE CENTRAL FLORIDA

215 East New Hampshire Street
Orlando, FL 32804
www.LighthouseCFL.org



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LIGHTHOUSE WORKS

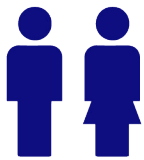
2500 Kunze Avenue
Orlando, FL 32806
www.LighthouseWorks.org

IMPACT

LIGHTHOUSE CENTRAL FLORIDA

The **ONLY** nationally accredited provider of life changing vision rehabilitation services in Orange, Osceola, and Seminole counties.

706 Total People who are Blind or Visually Impaired Empowered



500

Adults
(age 18+)



53

Teens
(ages 13 to 17)



153

Youth
(ages 12 and under)

Orange County

406

87 Youth
18 Teens
301 Adults

Seminole County

145

36 Youth
13 Teens
96 Adults

Osceola County

138

24 Youth
20 Teens
94 Adults

Other Counties

17

6 Youth
2 Teens
9 Adults

LIGHTHOUSE WORKS

Creating competitive and integrated employment while generating revenues to support vision rehabilitation services.

75 Employees who are Blind or Visually Impaired



85,826 Hours Worked by Employees who are Blind or Visually Impaired

CONTACT CENTER SOLUTIONS



118,215 Calls Handled
1,415,363 Minutes Handled

SUPPLY CHAIN SOLUTIONS



484 Orders Fulfilled
1,025,079 Units Shipped

DIGITAL ACCESSIBILITY SOLUTIONS — CONTRACT MANAGEMENT SOLUTIONS



613 Web Pages Audited
35 Audits Performed



449 Contracts Closed

FINANCIAL DATA

REVENUE AND OTHER SUPPORT

EXPENSES

ASSETS

	2019-20	2018-19
Florida Department of Education	1,712,143	1,599,319
Local government grants	514,554	229,185
Paycheck protection program grant	631,125	-
Other grants	348,397	229,228
Foundations	507,886	432,055
United Way	-	38,063
United Way - Designations	17,285	26,344
Contributions	134,599	190,243
Fund Raising	38,441	91,745
Client fees and contracts	18,349	26,037
Lighthouse Works product and service sales	4,503,649	5,548,153
Investment Income	28,561	-8,352
TOTAL REVENUES & OTHER SUPPORT	8,454,989	8,402,020
Services:		
Adult and Family Services	1,120,884	1,138,202
Children and Family Services	1,252,058	1,235,878
Lighthouse Works!, Inc. Services	2,034,447	1,622,595
Lighthouse Works!, Inc. Supply Chain	2,717,738	3,843,433
Total Services	7,125,127	7,840,108
Supporting Services:		
Management and general	282,214	194,449
Fund Raising	159,187	270,715
Total Supporting Services	441,401	465,164
TOTAL EXPENSES	7,566,528	8,305,272
CHANGE IN NET ASSETS	888,461	96,748
Beginning Net Assets	5,048,430	4,951,682
ENDING NET ASSETS	5,936,891	5,048,430
Current Assets:		
Cash and cash equivalents	1,324,241	1,267,937
Investments	1,822,990	2,025,651
Accounts receivable	630,164	982,700
Grant and other receivables	185,639	178,948
Pledges receivable	3,316	8,000
Prepaid expenses	92,234	71,984
Inventory	160,272	130,085
Total Current Assets	4,218,856	4,665,305
Other Assets:		
Land, building and equipment (net)	3,724,640	3,638,270
Unamortized Costs	13,325	13,011
Deposits	27,230	28,237
TOTAL ASSETS	7,984,051	8,344,823
Current Liabilities:		
Accounts payable	79,178	1,062,618
Accrued expenses	427,555	254,308
Deferred revenue	9,849	23,717
Current maturities of long term debt	89,532	425,776
Total Current Liabilities	606,114	1,766,419
Long Term Liabilities	1,441,046	1,529,974
Total Liabilities	2,047,160	3,296,393
Net Assets:		
Unrestricted	5,923,566	5,035,419
Restricted	13,325	13,011
Total Net Assets	5,936,891	5,048,430
TOTAL LIABILITIES AND NET ASSETS	7,984,051	8,344,823

BOARD OF DIRECTORS

[Lighthouse Central Florida]

Paul C Prewitt, Chairman
 Nancy L Urbach, Treasurer
 Joseph Down
 Kathryn L Ennis
 Katrina Guensch
 Sondra Hoffman
 Andrew "Crane" Holland
 Cathy Matthews
 Sarah Neely
 Emily Reardon
 Dan Spooone
 Doug Weiner

[Lighthouse Works]

Dan Devine, Chairman
 Ed Buck, Vice Chair
 Nancy L. Urbach, Treasurer
 Sharon Foley
 Dave Johnson
 Daniel Mihalic
 John P. "Jack" Miles
 Paul C. Prewitt

LEADERSHIP

Kyle Johnson
 President
 Chief Executive Officer
 Kaleb Stunkard
 Executive Vice President
 Chief Operations Officer
 Donna Amundson
 Vice President
 Chief Financial Officer
 Mike Walsh
 Vice President
 Chief Programs Officer

MAJOR DONORS

Donations of \$5,000 and greater listed. Complete listing available upon request.

ABC Liquors, Inc.

Bank of America

Devine Family Foundation Inc.

Dr. Harry J. Heeb Foundation

Florida Agencies Serving the Blind

Florida Retina Institute

Heart of Florida United Way

J. Milton & Nellie E. Hoffa Memorial
Foundation

Joseph G. Markoly Foundation

Margaret McCartney & R. Parks Williams
Charitable Foundation

Emily and Matthews Bark

Regions Bank

SunTrust Foundation

The Able Trust

The Chatlos Foundation, Inc.

The Chesley G. Magruder Foundation, Inc.

The Joe & Sarah Galloway Foundation

The John R. and Ruth W. Gurtler Foundation

The Martin Andersen-Gracia Andersen
Foundation

Trisons Foundation

Universal Orlando Foundation

Vanasse Hangen Brustlin, Inc.

Visit Orlando

Westgate Resorts Foundation

William J. & Dorothy K. O'Neill Foundation



Lighthouse Central Florida is a registered 501(c)3 nonprofit.
Our Federal Tax ID is 59-2418228 and our
State Charitable Solicitations Permit Number is CH980.

Lighthouse Works is a registered 501(c)3 nonprofit.
Our Federal Tax ID is 27-4598398 and our
State Charitable Solicitations Permit Number is CH37374.

SERVANT LEADERSHIP • INCLUSION • COLLABORATION
EMPOWERMENT • EXCELLENCE



Planning Budgeting and Management
Division of Blind Services
Florida Department of Education



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