

# RISING TO NEW HEIGHTS

**GROWING THROUGH EMPOWERMENT** 

Your 2020 - 2021 Impact Report

# LIGHTHOUSE LIGHTHOUSE WORKS!

#### LIGHTHOUSE CENTRAL FLORIDA

215 East New Hampshire Street Orlando, FL 32804 www.LighthouseCFL.org



### LIGHTHOUSE WORKS

2500 Kunze Avenue Orlando, FL 32806 www.LighthouseWorks.org

View and share online

### **IMPACT**

### LIGHTHOUSE CENTRAL FLORIDA

The **ONLY** nationally accredited provider of life changing vision rehabilitation services in Orange, Osceola, and Seminole counties.

**852** 

Total People who are Visually Impaired or Blind **Empowered** in **2020 - 2021**. 639 received direct services, and 213 were served indirectly by referrals and other resources.

Orange County
500 115 Youth
22 Teens
363 Adults

Seminole County 173 55 Youth 18 Teens 100 Adults Osceola County 171 18 Youth 27 Teens

18 Youth 27 Teens 126 Adults Other Counties

8

1 Youth 0 Teens 7 Adults

### LIGHTHOUSE WORKS

Creating competitive and integrated employment while generating revenues to support vision rehabilitation services.



CONTACT CENTER SOLUTIONS
346,809 Calls Handled
2,581,478 Minutes Handled

Employees who are Visually Impaired or Blind



**SUPPLY CHAIN SOLUTIONS 593** Orders Fulfilled **1,774,350** Units Shipped



DIGITAL ACCESSIBILITY SOLUTIONS
274 Web Pages Audited
17 Audits Performed

123,921

Hours Worked by Employees who are Visually Impaired or Blind



CONTRACT MANAGEMENT SOLUTIONS
429 Contracts Closed

## **FINANCIAL DATA\***

	2020-21	2019-20
Florida Department of Education Local government grants Paycheck protection program grant Other grants Foundations United Way - Designations Contributions Fundraising Client fees and contracts Lighthouse Works product and service sales Investment Income TOTAL REVENUES & OTHER SUPPORT	1,740,951 262,109 438,735 172,793 339,150 17,088 213,229 49,124 3,536 5,985,184 503,726 9,738,493	1,712,143 514,554 631,125 348,397 507,886 17,285 134,599 38,441 18,349 4,503,649 28,561 8,454,989
Program Services: Adult and Family Services Children and Family Services Lighthouse Works Services Lighthouse Works Products Total Program Services	1,209,855 1,309,699 3,981,702 2,207,338 8,708,594	1,120,884 1,252,058 2,034,447 2,717,738 7,125,127
Supporting Services: Management and general Fundraising Total Supporting Services TOTAL EXPENSES	251,727 211,730 463,457 9,172,051	282,214 159,187 441,401 7,566,528
CHANGE IN NET ASSETS Beginning Net Assets ENDING NET ASSETS	556,442 5,936,891 6,493,333	888,461 5,048,430 5,936,891
Current Assets: Cash and cash equivalents Investments Accounts receivable Grant and other receivables Pledges receivable Prepaid expenses	804,404 2,340,537 885,857 218,313 2,039 269,964	1,295,045 1,852,186 630,164 185,639 3,316 92,234
Inventory Total Current Assets Other Assets:	126,379 4,647,493	160,272 4,218,856
Land, buildings and equipment (net) Net assets with donor restrictions Deposits TOTAL ASSETS	3,773,935 16,193 24,373 8,461,994	3,724,640 13,325 27,230 7,984,051
Current Liabilities: Accounts payable	147,260	79,178
Accrued expenses Deferred revenue Current maturities of long term debt Total Current Liabilities	378,113 1,750 93,426 620,549	427,555 9,849 89,532 606,114
Long Term Liabilities Total Liabilities	1,348,112 1,968,661	1,441,046 2,047,160
Net Assets: Unrestricted Restricted Total Net Assets TOTAL LIABILITIES AND NET ASSETS	6,477,140 16,193 6,493,333 8,461,994	5,923,566 13,325 5,936,891 7,984,051

## BOARD OF DIRECTORS

### **Lighthouse Central Florida**

Paul C Prewitt, Chairman
Emily Reardon, Secretary
Andrew Crane Holland, Treasurer
Joseph Down
Katrina Guensch
Cathy Matthews
Dan Spoone
Doug Weiner

### **Lighthouse Works**

Dan Devine, Chairman
Ed Buck, Vice Chair
Sharon Foley, Secretary
Nancy L. Urbach, Treasurer
Dave Johnson
Kathy Nguyen
Paul C. Prewitt

### **LEADERSHIP**

Kyle Johnson President Chief Executive Officer

Kaleb Stunkard Executive Vice President Chief Operations Officer

Christina Carrier Vice President of Finance

Mike Walsh Vice President Chief Programs Officer

<sup>\*</sup>Financials, boards and leadership provided here reflect operations of Lighthouse Central Florida and Lighthouse Work for fiscal year October 1, 2020 through September 30, 2021.

## **MAJOR DONORS**

### Donations of \$5,000 and greater listed. Complete listing available upon request.

ABC Liquors, Inc.

**Bainum Family Foundation** 

Bank of America Charitable Foundation, Inc.

Devine Family Foundation, Inc.

Dr. Harry J. Heeb Foundation

Phil and Jane Easterling

H.L. and Paul Eidel

Florida Agencies Serving the Blind

Florida Retina Institute

Heart of Florida United Way

Jeffry B. Fuqua

Helen and William Thomas Charitable Trust

J. Milton and Nellie E. Hoffa Memorial Foundation

Joseph G. Markoly Foundation

Margaret McCartney & R. Parks Williams Charitable Foundation

National Philanthropic Trust - DAF

Paul and Meg Prewitt

Harold and Betty Pritchett

Publix Super Markets Charities, Inc.

Subaru of America Foundation

The Chesley G. Magruder Foundation, Inc.

The Greater Washington Community Foundation

The Joe & Sarah Galloway Foundation

The John R. and Ruth W. Gurtler Foundation

The Martin Andersen-Gracia Andersen Foundation

The Warren & Augusta Hume Foundation

Truist Foundation

Universal Orlando Foundation

### **OUR CORE VALUES**

SERVANT LEADERSHIP • INCLUSION • COLLABORATION

EMPOWERMENT • EXCELLENCE























Lighthouse Central Florida is a registered 501(c)3 nonprofit.

Our Federal Tax ID is 59-2418228 and our

State Charitable Solicitations Permit Number is CH980.

Lighthouse Works is a registered 501(c)3 nonprofit.

Our Federal Tax ID is 27-4598398 and our
State Charitable Solicitations Permit Number is CH37374.