

YOUR IMPACT REPORT
2021-2022

A Future Full of **OPPORTUNITY**



YOUR IMPACT

2021-2022



LIGHTHOUSE CENTRAL FLORIDA

The only nationally accredited nonprofit provider of life-changing vision rehabilitation services in Orange, Osceola, and Seminole counties.



836 PEOPLE

who are blind or visually impaired were empowered through your support.

	ADULTS	TEENS	YOUTH
Orange County	367	25	113
Osceola County	99	14	27
Seminole County	102	16	47
Other	2	0	0



297 ADULTS

received Assistive Technology and Activities of Daily Living training.



14 KIDS

learned to harvest and cook through the Children's Program.



LIGHTHOUSE WORKS

Creating competitive and integrated employment while generating net revenue to support vision rehabilitation services.



252 PEOPLE

who are blind or visually impaired were employed through Lighthouse Works.



237,609 HOURS

worked by employees with visual impairments.



\$3.3 MILLION

in gross pay to employees who are blind or visually impaired.



CONTACT CENTER

346,809 Calls Answered
2,581,478 Minutes Handled



SUPPLY CHAIN

593 Orders Fulfilled
1,774,350 Units Shipped



DIGITAL ACCESSIBILITY

274 Web Pages Audited
17 Audits Performed



CONTRACT MANAGEMENT

429 Contracts Closed
8,320 Hours Worked

ACHIEVEMENTS

2021-2022



LIGHTHOUSE CENTRAL FLORIDA

Through the support of the Central Florida community, Lighthouse continues to improve lives beyond the restrictions of vision loss.



LIGHTHOUSE HONORED WITH HOPE AWARD

Presented by the UCF Nonprofit Management Advisory Board, the Hope Award was presented to Lighthouse Central Florida for exceptional demonstration of resiliency and creativity in the face of adversity during the COVID-19 pandemic.



MAJOR GIFT FOR KITCHEN RENOVATION

Lighthouse received a \$150,000 gift from The Hutchings Family to renovate the Instructional Kitchen where clients who are blind or visually impaired learn to cook as part of their Activities of Daily Living training.



GRANT FROM SEMINOLE CARES

Lighthouse received a \$48,000 grant from Seminole CARES to support the Virtual Learning Center and purchase various technology, including iPads, portable closed-circuit televisions for magnifying print materials, braille embossers, and software.

ACHIEVEMENTS

2021-2022



LIGHTHOUSE WORKS

Fiscal Year 2021 - 2022 was a year of tremendous growth and achievement at Lighthouse Works.



LIGHTHOUSE WORKS SURPASSES 400 EMPLOYEES

In Fiscal Year 2021 - 2022, Lighthouse Works reached the milestone of employing more than 400 workers – with roughly half being individuals who are blind or visually impaired.



EMPLOYER APPRECIATION AWARD

Florida Rehab Council for the Blind and Division of Blind Services

Amid a banner year of providing life-changing career opportunities for individuals who are blind or visually impaired, Lighthouse Works was awarded the Employer Appreciation Award by Florida's state agencies.



2022 EMPLOYMENT CENTER OF THE YEAR – SERVICES RESPECT of Florida

RESPECT of Florida presented Lighthouse Works with this award at their annual luncheon in September. This award is given to a center that consistently provides excellent service to procuring agencies and demonstrates effective responsiveness.



SOPHIA'S STORY

From Client to Recruiter, Sophia's journey with Lighthouse is truly inspiring.

In 2016, Sophia woke up and her world had gone dark. She had completely lost her vision. Though she was scared, she had a family to support and wouldn't allow being blind to stop her. She pushed through a year of figuring things out on her own before her son helped her search for a support group online. This led her to Lighthouse Central Florida in 2017, where she was surprised to find a vibrant, thriving community. For Sophia, it was life-changing.

As she went through rehabilitation services at Lighthouse, Sophia's Assistive Technology instructor mentioned that she would be a good fit for the Contact Center at Lighthouse Works. She immediately applied and began her career with the organization as a Receptionist. After honing her skills on her JAWS screen reader, Sophia started working in the Contact Center as a Customer Service Agent. Within a year, she earned a promotion to Team Lead and later went on to earn another promotion to Trainer.

While Sophia enjoyed her work in the Contact Center, she'd long held the goal of pursuing a career in Human Resources. In 2021, a position opened for a Human Resources Coordinator. Sophia's exceptional skills as a Recruiter were quickly realized, and she officially accepted a full-time Recruiting position in 2022. Today, she enjoys giving blind or visually impaired (BVI) candidates and employees the encouragement to keep pursuing their goals.

Your support empowers adults like Sophia to live life to the fullest.



CHRISTIE'S STORY

Since she was just five months old, Christie has been engaged in Lighthouse Central Florida's Early Intervention Program.

Christie is an energetic 21-month-old girl who loves to talk, sing, and swim. At just five months old, she joined Lighthouse Central Florida's Early Intervention Program after being diagnosed with Leber Congenital Amaurosis, which affects her ability to detect light and color.

When an optometrist told her parents that she was "low vision," they didn't know what it meant or what the future held for her. But through the Early Intervention Program at Lighthouse, Christie's parents and her mentor are learning more about the world through her eyes.

Lighthouse's mentors help guide children living with blindness and vision loss through developmental milestones in order to become confident, life-long learners. The program's services are critical in preventing unnecessary developmental delays due to vision impairment.

Today, Christie knows her shapes and is working on stacking and putting objects in size order. She received her first cane and started training with a Certified Orientation and Mobility Specialist to better navigate the world.

With the support of her family and skills learned through Lighthouse Central Florida's programs, Christie has a bright future ahead of her.

Your support makes all the difference for children like Christie.

LEADERSHIP

2021-2022



BOARD OF DIRECTORS

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Vice President of Finance

Ryan Brown
Vice President of Operations

Noreen Levitt
Vice President of Mission Advancement

*Boards and leadership provided here reflect operations of Lighthouse Central Florida and Lighthouse Works for fiscal year October 1, 2021 through September 30, 2022.

FINANCIAL DATA

2021-2022

	2021-2022	2020-2021
REVENUE AND OTHER SUPPORT		
Florida Department of Education	1,519,507	1,740,951
Local Government Grants	438,763	262,109
Paycheck Protection Program Grant	-	438,735
Other Grants	218,402	172,793
Foundations	278,500	339,150
United Way Designations	5,762	17,088
Contributions	269,430	213,229
Fundraising	18,614	49,124
Client Fees and Contracts	-	3,536
Lighthouse Works Product and Service Sales	15,998,882	5,985,184
Investment Income	-249,608	503,726
TOTAL	18,498,252	9,738,493

PROGRAM SERVICES		
Adult and Family Services	1,505,713	1,209,855
Children and Family Services	1,290,195	1,309,699
Lighthouse Works Services	12,480,543	3,981,702
Lighthouse Works Products	2,620,481	2,207,338
TOTAL	17,896,932	8,708,594

SUPPORTING SERVICES		
Management and General	430,423	251,727
Fundraising	217,897	211,730
TOTAL	648,320	463,457

TOTAL EXPENSES	18,545,252	9,172,051
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NET ASSETS		
Change in Net Assets	-47,000	556,442
Beginning Net Assets	6,493,333	5,936,891
ENDING NET ASSETS	6,446,333	6,493,333

	2021-2022	2020-2021
CURRENT ASSETS		
Cash and Cash Equivalents	953,494	804,404
Investments	1,599,659	2,340,537
Accounts Receivable	3,603,099	885,857
Grant and Other Receivables	163,312	218,313
Pledges Receivable	880	2,039
Prepaid Expenses	489,791	269,964
Inventory	81,552	126,379
TOTAL CURRENT ASSETS	6,891,787	4,647,493

OTHER ASSETS		
Land, Buildings and Equipment (Net)	4,019,906	3,773,935
Net Assets with Donor Restrictions	13,571	16,193
Deposits	7,194	24,373
TOTAL ASSETS	4,040,671	8,461,994

CURRENT LIABILITIES		
Accounts Payable	409,348	147,260
Accrued Expenses	755,508	378,113
Deferred Revenue	5,648	1,750
Current Maturities of Long-Term Debt	450,602	93,426
Total Current Liabilities	1,621,106	620,549
Long Term Liabilities	2,865,019	1,348,112
TOTAL LIABILITIES	4,486,125	1,968,661

NET ASSETS		
Unrestricted	6,446,333	6,477,140
Restricted	-	16,193
TOTAL NET ASSETS	6,446,333	6,493,333

TOTAL LIABILITIES AND NET ASSETS	10,932,458	8,461,994
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Financials provided here reflect operations of Lighthouse Central Florida and Lighthouse Works for fiscal year October 1, 2021 through September 30, 2022.

THANK YOU

2021-2022

MAJOR DONORS

Donations to Lighthouse Central Florida of \$5,000 and greater listed. Complete listing available upon request.

Bainum Family Foundation

City of Orlando

Combined Federal Campaign

Devine Family Foundation Inc.

Dr. Harry J. Heeb Foundation

Florida Retina Institute

Harry P. Leu Foundation

Humana Inc.

J. Milton & Nellie E. Hoffa Memorial
Foundation

Joseph G. Markoly Foundation

Orange County

Osceola County

Regions Foundation

Seminole County

The Chatlos Foundation, Inc.

The Chesley G. Magruder Foundation, Inc.

The Hutchings Family

The Joe & Sarah Galloway Foundation

The John R. and Ruth W. Gurtler Foundation

The Margaret McCartney & R. Parks Williams
Charitable Foundation

The Martin Andersen-Gracia Andersen
Foundation

The Ryan Foundation

The Warren and Augusta Hume Foundation

Universal Orlando Foundation

William and Helen Thomas Charitable Trust

William C. Demetree, Jr. Foundation, Inc.



SUPPORTING PARTNERS



Thank you for your generous support!

Lighthouse Central Florida is a registered 501(c)(3) nonprofit.
Our Federal Tax ID is 59-2418228 and our State Charitable Solicitations Permit Number is CH980.

THANK YOU
2021-2022

BUSINESS PARTNERS

Lighthouse Works partners with many local and national organizations and companies to provide business solutions.



Thank you for your partnership!

Lighthouse Works is a registered 501(c)(3) nonprofit.
Our Federal Tax ID is 27-4598398 and our State Charitable Solicitations Permit Number is CH37374.

View the Impact Report Online:



Give Now:



LIGHTHOUSE  **LIGHTHOUSE**
CENTRAL FLORIDA **WORKS!**

Lighthouse Central Florida
& Lighthouse Works
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Orlando, FL 32806

LighthouseCFL.org
LighthouseWorks.org

